| SU             | JPP Communication Campaign Standards   | Locally-<br>Designed | State-<br>Designed |  |
|----------------|--|----------------------|--------------------|--|
| Planning Phase |  |                      |                    |  |
| 1.             | Secure support and/or participation from those community sectors that are responsible for providing access to the target audience.   | •                    | >                  |  |
| 2.             | Collect IYS data from a representative sample of the target audience. When conducting a parent campaign, data may be collected from the youth of the targeted parents.  • Ensure a minimum of 50% of youth from the approved campaign service area participate in the survey.  • Ensure data is no more than 2 fiscal years old at the start of planning.  | •                    |                    |  |
| 3.             | Develop a written project timeline for the planning and implementation phases which outlines:  • Steps/tasks to be completed  • Projected deadline for each step  • The person(s) responsible  | •                    | <b>&gt;</b>        |  |
| 4.             | Identify primary message distribution sources that are popular and credible with the target population via survey of a demographically representative sample of the target audience.   | •                    | >                  |  |
| 5.             | Develop a written marketing plan for the implementation phase which includes all message/material distribution sources (ads, posters, presentations, etc.) and estimated distribution/delivery dates.  • Ensure implementation standards 9 through 12 are reflected in the plan.   | •                    | <b>&gt;</b>        |  |
| 6.             | <ul> <li>Develop campaign messages and materials that are reflective of the campaign objectives and consistent with prevention best practice.</li> <li>Ensure messages reflect the campaign objective(s).</li> <li>Ensure messages/materials do not include moral or fear appeals.</li> <li>Ensure messages/materials do not focus on the long-term risks and harm associated with use.</li> <li>Ensure materials do not include images of, or representations of, alcohol, marijuana or other drugs.</li> </ul> | •                    |                    |  |

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| <ul> <li>7. Use pilot testing to gather feedback on all campaign messages and materials from a representative sample of the target audience (throughout the campaign).</li> <li>Conduct focus groups or intercept sampling togather feedback.</li> <li>Administer an advertising ballot to collect unbiased opinion and quantitative data in conjunction with focus groups and/or intercept sampling.</li> <li>Ensure a minimum of 20 members representative of the target audience participate.</li> </ul>  |                      |                    |
| Implementation Phase   |                      |                    |
| <ul> <li>8. Ensure all campaign messages/materials reflect the campaign objectives and are consistent with prevention best practice.</li> <li>Ensure messages reflect the campaign objective(s).</li> <li>Ensure messages/materials do not include moral or fear appeals.</li> <li>Ensure messages/materials do not focus on the long-term risks and harm associated with use.</li> <li>Ensure materials do not include images of, or representations of, alcohol, marijuana or other drugs</li> <li>Ensure materials are attractive/visually appealing to at least 2/3 of pilot testing participants.</li> <li>Ensure messages are credible to at least 2/3 of pilot testing participants.</li> </ul> | ast                  |                    |
| 9. Implement the campaign for a minimum of 9 consecutive academ months (duration).   | nic                  | <b>~</b>           |
| 10. Use a minimum of two primary message distribution sources identified as popular and credible with the target population (see standard #4) during the campaign (primary distribution sources reach a vast majority of the target population).   | •                    | •                  |
| 11. Release new messages/materials through primary distribution sources at least once every 6 weeks to recapture the target audience's attention. (Change new messages/materials by (a) alter the wording of the text, or (b) modifying the presentation through use of new images/graphics, or (c) utilizing a different primary message distribution source.)  |                      | •                  |

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| 12. Implement supplemental methods such as contests, presentations, etc., at least once every 3 months to reinforce the campaign message and increase message saturation among members of the target audience (supplemental methods reach a segment of the target population).  | •                    | •                  |
| <ul> <li>13. Collect IYS survey data from a representative sample of the target audience at least once every two years throughout the campaign. When conducting a parent campaign, data can be collected from the youth of the targeted parents.</li> <li>Ensure a minimum of 50% of youth from the approved campaign service area participate in the survey.</li> <li>Review data every two years for progress toward objectives.</li> </ul> | •                    | •                  |